

**CITY OF CAPE CORAL  
REQUEST FOR SOLE SOURCE/SINGLE SOURCE PURCHASE**

Requesting Department: Utilities / Water Reclamation 10/05/2023

Vendor Name: Moss Kelley, Inc. (Vendor #2025) (Dominic Spears)

Address: 7284 West Palmetto Park Road, Suite 304, Boca Raton, FL 33433

Phone: (954) 755-2092 E-Mail: wbm@mosskelley.com

Price: \$95,000.00 (uloop ~~Not to exceed budgetary limits~~)

Description of item to be procured:  
Boerger Rotary Lobe Pumps and OEM repair parts.

1.) Uniqueness of vendor's item/service: How is this vendor uniquely qualified to provide the product/service:

Moss Kelley, Inc. is the sole source vendor for the State of Florida for Boerger pumps and OEM repair parts.

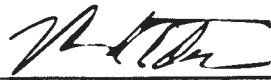
2. Market Research: Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

Other pumps are available on the market that would work in place of the Boerger Rotary Lobe pumps and will be looked at when the time comes to rehab or improve the Waste Activated Sludge (WAS) process at the Everest Water Reclamation Facility (EWRf). For the time being due to piping dimensions and layout, it is more cost effective to continue to utilize Boerger pumps.

3. Proposed Actions: Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

We will continue to stay informed of advancements in emerging and available components, processes, and equipment capable of meeting the needs of Utilities and the Community and include evaluations of different manufacturer's products as appropriate for future projects.

Best value based on the dimensions of the pipe. Ordinance 2-144 Single Sole Source Item 2 (c). gl 10/6/2023

Department Director's Signature:  Date: 10/5/2023

Approval: Procurement Manager: Wanda Roof (not to exceed \$50,000) Date: 10/18/23

Approval: City Manager: Ronnie Brown (not to exceed \$100,000.00) Date: 10/19/23

Council authorization required if exceeding \$100,000.00

September 27, 2023

Attn: To whom it may concern


Subject: Sole Source Representative

Boerger LLC, is the sole manufacture of its' products. Moss Kelley, Inc/MKI Services, Inc. is the sole Municipal representative for Boerger LLC within the state of Florida for the purchase of new products, OEM repair parts, repairs and maintenance for the Municipal market.

No other representative can sell products, repair/replacement parts, maintenance, repair/replacement services, field services and technical support for Boerger LLC.

If you have questions regarding this issue, please contact Gerald DaBoub at 612-435-7326.

Sincerely,



Gerald DaBoub  
Regional Sales Manager

MEMORANDUM

CITY OF CAPE CORAL  
UTILITIES DEPARTMENT

TO: Mike Ilcyszyn, City Manager  
Mark Mason, Finance Director  
Wanda Roop, Procurement Manager

FROM: Jeff Pearson, Utilities Director

*J.P. Acting for Jeff Pearson*

DATE: October 5, 2023

SUBJECT: Sole Source Request to Moss Kelley Inc. aka MKI Services, Inc.

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Water Reclamation is requesting to purchase from MKI Services, Inc. Boerger Rotary Lobe Pumps and original equipment manufacturer (OEM) parts. Purchases from the sole source vendor, MKI Services, Inc. shall be in an amount not to exceed \$95,000.00.

Boerger LLC, has an exclusive agreement with Moss Kelley Inc, as their sole source representative for the state of Florida. This agreement covers the sale and repair of all Boerger proprietary equipment, including pumps, macerating technologies, spare parts, and tools.

The City's two (2) Water Reclamation divisions all utilize Boerger Rotary Lobe pumps as a critical part of their respective process's. The breakdown of these pumps per division is as follows:

Division 36015      4-PL200 model pumps  
                             3-CL520 model pumps

Division 36016      4-PL300 model pumps  
                             3-CL520 model pumps

Facility staff are trained and capable of repairing the pumps once proper parts are secured. Repair of the pumps versus replacement is evaluated based on cost of repairs over the lifetime of each pump.

Funds have been budgeted in Fiscal Year 2024 and are available in the following Capital and Operating Accounts:

- 400-36015-564101 Everest WRF Capital Equipment.
- 400-36015-546102 Everest WRF Repair & Maintenance.
- 400-36016-564101 Southwest WRF Capital Equipment.
- 400-36016-546102 Southwest WRF Repair & Maintenance.

JP:ap (Sole Source Request to Moss Kelley Inc. aka MKI Services, Inc)

C: Dominic Spears, Maintenance Supervisor  
Jeff Walter, Water Reclamation Manager

MKI Services, Inc.  
 7284 West Palmetto Park Road  
 Suite 304  
 Boca Raton, FL 33433

# Quote

Date	Quote#
10/13/2023	2942

Name / Address
City of Cape Coral Att: Finance-Accounts Payable P. O. Box 150027 Cape Coral, FL 33915

Ship To
City of Cape Coral Everest Water Reclamation Plant 1740 Everest Parkway Cape Coral, FL 33904

P.O. No.	Rep	Terms	Project	
	MS	Net 30 Days		
Description	Qty	Cost	Total	
Boerger Rotary Lobe Pump CL 520 (Similar to S/N 29112045 1.1)	1	17,898.30	17,898.30	
Boerger Item #CL03CA102 Variocap	1	9,488.70	9,488.70	
Shipping & Freight	1	800.00	800.00	
(As per Boerger Quote #31007884 dated 10/13/23)				
LEAD TIME: 4-6 WEEKS				
Please contact Michele Shuminer if you need additional information. Thank you			<b>Subtotal</b>	\$28,187.00
Phone #	E-mail		<b>Sales Tax (0.0%)</b>	\$0.00
954-755-2092	michele@mosskelley.com		<b>Total</b>	\$28,187.00

MKI Services, Inc.  
 7284 West Palmetto Park Road  
 Suite 304  
 Boca Raton, FL 33433

# Quote

Date	Quote#
10/11/2023	2822

Name / Address
City of Cape Coral Att: Finance-Accounts Payable P. O. Box 150027 Cape Coral, FL 33915

Ship To
City of Cape Coral Everest Water Reclamation Plant 1740 Everest Parkway Cape Coral, FL 33904

P.O. No.	Rep	Terms	Project	
	MS	Net 30 Days		
Description	Qty	Cost	Total	
Boerger Rotary Lobe Pump CL 520	1	18,592.20	18,592.20	
Boerger Rotary Lobe Pump PL 300	1	12,514.50	12,514.50	
Shipping & Freight	1	650.00	650.00	
(As per Boerger Quote #31007848 dated 10/10/23)				
LEAD TIME: 4-6 WEEKS				
Please contact Michele Shuminer if you need additional information. Thank you			<b>Subtotal</b>	\$31,756.70
Phone #	E-mail		<b>Sales Tax (0.0%)</b>	\$0.00
954-755-2092	michele@mosskelley.com		<b>Total</b>	\$31,756.70

Boerger LLC - 2860 Water Tower Place - Chanhassen, MN 55317 - USA

MKI Services, Inc.  
7284 West Palmetto Park Rd  
Boca Raton, FL 33433-0000

## Quote

**No.:** 31007848  
**Date:** 10/10/2023

<b>RFQ no.:</b>	Cape Coral Quote Request	<b>Inside Sales Person:</b>	Chris Beseres
<b>RFQ date:</b>	10/10/2023	<b>E-mail:</b>	cbe@boergerllc.com
<b>Customer No.:</b>	101745	<b>Phone:</b>	612-435-7332
<b>Contact:</b>		<b>Code:</b>	CBEBJJ
<b>Phone:</b>	954-755-2092		
<b>Cell phone:</b>			

Pos.	Description	Description	Quantity	Unit Price:	Total Price:
100.0	71003836	Blueline PL Replacement			



**Rotary Lobe Pumps  
Macerator Technology**



**Quote**

No.: 31007848

Pos.	Description	Description	Quantity	Unit Price:	Total Price:
101.0	PP3SARCFAAAAADCCC16	<b>Börger Rotary Lobe Pump PL300</b> Same as s/n 25103235 1.1 supplied without flanges Product series: BLUEline Version: Classic  Casing: One-piece Blockcasing from Grey Cast Iron EN-GJL-250 (GG25) with easily replaceable axial and radial casing liners Axial casing protection liners from Hard Metal Radial casing protection liners from Hard Metal (MIP®)  Rotor geometry: Tri-lobe, entirely elastomer coated, screw form, for almost pulsation-free operation Rotor coating: NBR Free ball entry D = 40 mm Displacement: 2,7 l/rev  Shaft seal: single-acting mechanical seals, type LW Material code according EN 12756 [DIN 24960]: R1 R1 P D Seal faces: Duronit V/Duronit V Dynamic O-rings: NBR Seal holding bushes: 1.0503 Stationary O-Rings: NBR	1 pcs		
				PL 300 replacement	\$12,514.50
					\$12,514.50 USD

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200.0 71003837  
**BlueLine CL Replacement**



**Rotary Lobe Pumps  
Macerator Technology**



**Quote**

No.: 31007848

Pos.	Description	Description	Quantity	Unit Price:	Total Price:
201.0	PC5SARCFAAAEGCCC15		1 pcs		
		<b>Börger Rotary Lobe Pump CL520</b>			
		Same as s/n 27100367 1.4 supplied without flanges Product series: BLUEline Version: Classic			
		 Casing: One-piece Blockcasing from Grey Cast Iron EN-GJL-250 (GG25) with easily replaceable axial and radial casing liners Axial casing protection liners from Hard Metal Radial casing protection liners from Hard Metal (MIP®)			
		 Rotor geometry: Tri-lobe, screw form, almost pulsation-free, baseparts from EN-GJS-400-15 (GGG40), with pushed-on tips, easily replaceable Rotor coating: NBR Free ball entry D = 50 mm Displacement: 5,2 l/rev			
		 Shaft seal: single-acting mechanical seals, type LW Material code according EN 12756 [DIN 24960]: Q2 Q2 P D Seal faces: SISIC/SISIC Dynamic O-rings: NBR Seal holding bushes: 1.0503 Stationary O-Rings: NBR			

**CL 520 replacement      \$18,592.20      \$18,592.20 USD**

Value of goods:	\$	31,106.70 USD
Freight:	\$	650.00 USD
Net value:	\$	31,756.70 USD
Tax: (0.00 %):	\$	0.00 USD
<b>Total amount:</b>	<b>\$</b>	<b>31,756.70 USD</b>

**BOERGER LLC**

2860 Water Tower Place  
Chanhassen, MN 55317

p 612.435.7300  
f 612.435.7301

e america@boerger.com  
w www.boerger.com



**Rotary Lobe Pumps  
Macerator Technology**

**BÖRGER**®

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10/10/2023

**Quote**

No.: 31007848

**Invoice address:**

MKI Services, Inc.  
7284 West Palmetto Park Rd  
Boca Raton, FL 33433

**Delivery address:**

MKI Services, Inc.  
7284 West Palmetto Park Rd  
Boca Raton, FL 33433

**Terms Of Payment**

Net 30

**Estimated Delivery:**

4 Weeks

**Dispatch Type:**

Less than Truck Load

**Price Valid To:**

11/09/2023

**Shipping Terms:**

FOT Minneapolis

Best regards

Boerger LLC

Chris Beseres

Phone: 612-435-7332

Website: [www.boerger.com](http://www.boerger.com)

Regional Manager:

Gerald DaBoub

612-435-7326

**Notes:**

1. BOERGER, LLC's standard Terms and Conditions apply and are an integral part of this quotation unless specifically noted otherwise in this proposal.
2. Delivery, installation, wiring, field painting, start-up and instructional services are not included unless specifically noted otherwise in this proposal.
3. Anchor bolts, pressure gauges, valves, drainage piping, starters, variable frequency drives and control equipment or any other items are not included unless specifically noted otherwise in this proposal.
4. BOERGER, LLC will review plans and specifications and will offer technical assistance and certified pump drawings for construction. The responsibility for pump station layout, access, seismic calculations including local PE stamp, etc., shall be by others.
5. This proposal is offered as an acceptable pumping system based upon descriptive items listed above. Deviations from the equipment described could result in price adjustment.
6. A BOERGER, LLC field engineer may be provided, as noted above, in a supervisory capacity only. Any and all costs associated with labor, set-up, etc., for the tests are to be by contractor.
7. Credit Card purchases will incur a 3% Processing Fee.

